

Emotion is the next frontier of human-machine interaction

FINANCING TO DATE

\$ 3.8M Raised (Pre-seed Stage)
70% held by Co-founders
30% Business Angels

+ 10 CUSTOMERS



NEXT MILESTONES

1000 DK1 sold Worldwide
+30 POCs > ARR customers
\$1.5M ARR (+250K active users)
+15 mass market devices ready

FINANCIAL OBJECTIVES

Net Revenue (ARR)	EBITDA
2026: \$ 100k	- 252 %
2027: \$ 1.5M	- 92 %
2028: \$ 7M	- 16 %
2029: \$ 23M	10 %
2030: \$ 50M	23 %
2031: \$ 100M	30 %

TEAM (FTE)

2026: 3	for	12K active users
2027: 12	for	200K active users
2028: 19	for	800K active users
2029: 33	for	2.5M active users
2030: 63	for	6M active users
2031: 125	for	14M active users

x6.4 Sales/FTE Productivity (2031)

ADVISORS

[Kenji Matsubara](#)
[Claes Gartner](#)
[Kenji Kaido](#)
[Thomas Dübendorfer](#)
[Marc Albinet](#)
[Guillaume Chanel](#)

SUPPORTERS



Ovomind is building the emotional intelligence layer for the AI era.

While machines today can process language, vision, and behavior, they remain fundamentally blind to the most important driver of human decision-making: emotion. Ovomind closes this gap by **transforming biosignals into real-time emotional intelligence (+15 patents & FTO)**, enabling products, apps, and devices to detect and respond to human emotional states in under 300 milliseconds.

At the core of Ovomind is a proprietary full-stack platform combining biosensing hardware, cloud AI, and software integration tools. Our technology captures involuntary physiological signals such as skin conductance, heart activity, temperature, and motion, then translates them into actionable emotional outputs including arousal, valence, activation, heart rate, and emotion labels. This creates a new category of human-machine interaction: systems that do not merely react to commands, but **adapt to how users actually feel**.



Ovomind addresses a major structural **blind spot in digital systems**. Humans are not rational machines. Emotion drives attention, performance, engagement, fatigue, stress, and ultimately outcomes. Yet **most current interfaces remain emotionally unaware**. This creates inefficiencies and limits the ability of products to fully engage users across industries such as gaming, wellness, automotive, mental health, training, music, and interactive media. Our customers are actively looking for new ways to differentiate by building more **adaptive and emotionally aware products and experiences**.

Ovomind's differentiation is both technical and defensible. Unlike facial emotion AI, our system is based on biosignals and therefore captures involuntary, **harder-to-fake physiological truth**. Unlike traditional medical wearables that rely on post-processing, Ovomind is **designed for interactive, production-grade real-time use**. Our moat is reinforced by years of research, proprietary models based on arousal/valence frameworks, a growing data advantage, and a strong IP position including patented sensor architecture and licensing capability.

Commercially, Ovomind is designed as a hybrid high-margin platform model:

- **S&W Gaming & App Licensing:** SDK/API integration for games and applications (\$72.4M) by 2031
- **Enterprise Analytics & Research:** High-retention B2B revenue derived from "Research Seats".
- **Hardware & Strategic Services:** Tactical DK1 wearable sales and POC/POV contracts used to seed the ecosystem, secure the data capture layer, and validate technology with Tier-1 partners.

This model monetizes both emotional analytics (User Research) and affective computing interactive layers, leveraging mass-market smartwatch data into high-margin, **recurring software revenue (\$5-7 PU/Year)**.

Seed Financing Roadmap (2026)

The company is structuring its Seed round in two strategic tranches to optimize valuation and execution:

- **\$1M CLA in Q2 2026 (20% discount & 20M CHF valuation cap)**
- **\$4M Seed equity round in Q4 2026**

This financing will be used to accelerate product industrialization, strengthen SDK and cloud deployment, **convert pilots into recurring revenue (2027: \$1.5M ARR)**, and **expand commercial traction across priority verticals**.

The objective is to move from validated technology and early business traction to becoming the reference emotional AI infrastructure layer for next-generation human-machine interaction.



Yann FRACHI
 CEO/CTO & Co-founder
frachi.yann@ovomind.com



Julien MASSE
 HoE & Co-founder
masse.julien@ovomind.com

+ **Ovomind SA (HQ)**
 Route de la Galaise 34
 1228 Plan-les-Ouates
 Switzerland
 CH-660.4.469.021-3

🇯🇵 **Ovomind KK**
 1 Chome-16-20 6階
 Toshima City, Minamikebukuro
 〒171-0022 Tokyo
 Japan
 会社法人等番号 0104-01-146234